





MANUELA FRIEDL

CO-FOUNDER COCOtravel +43 676 7732119 M.FRIEDL@COCO-MAGAZIN.AT

#### BEATRIX VOGGENBERGER

CO-FOUNDER COCOtravel +43 676 7289281 B.VOGGENBERGER@COCO-MAGAZIN.AT Our approach is simple: we believe that travel is more than just a change of scenery – it's a leap into extraordinary worlds. With a deep understanding of the needs of affluent and discerning travelers from Germany, Austria and Switzerland.

– your specialist for worldwide, luxurious, extraordinary travel. Our platform is aimed at an exclusive audience looking for something special. Find out how we can put your hotel and offers in the spotlight with customized campaigns.

# More than just "a Blog"



PRINT

### COCOimagezine

BROWSE ONLINE 7

SOCIAL MEDIA CHANNELS AND BLOG

INSTAGRAM 7

We establish a loyal community with the financial capacity for luxury travel. Since autumn 2023, 780,000 unique users have benefited from our content pillars on social media channels with an average engagement rate of 9% positioned well above the German benchmark of 6%.

COCOimagezine offers a distinctive opportunity to con-

nect with affluent readers interested in luxury holidays,

who are actively seeking to book them. By utilising di-

rect shipping, we can bring our luxury lifestyle maga-

zine to this audience, providing valuable exposure and

access to a high-income demographic.

COCOtraveller

Influencer & content creator for your external visibility. MEET THE TEAM >

Together with our COCOtravellers, we have expanded our reach to an additional 95,000 users, and the quality of the professional content we generate is noteworthy.

# Discover the world of COCOtravel

and reach your audience.



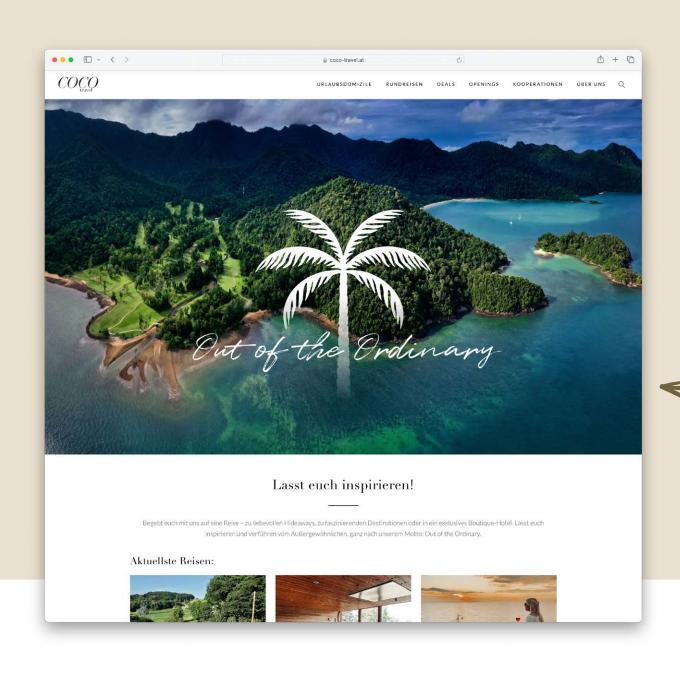


#### Magazine:

- magazine for Austriaand Germany
- 2 x per year
- magazine circulation 15.000
- direct-mailing list
- high-profile audience







Webblog: authentic travelogue



#### Pinterest:

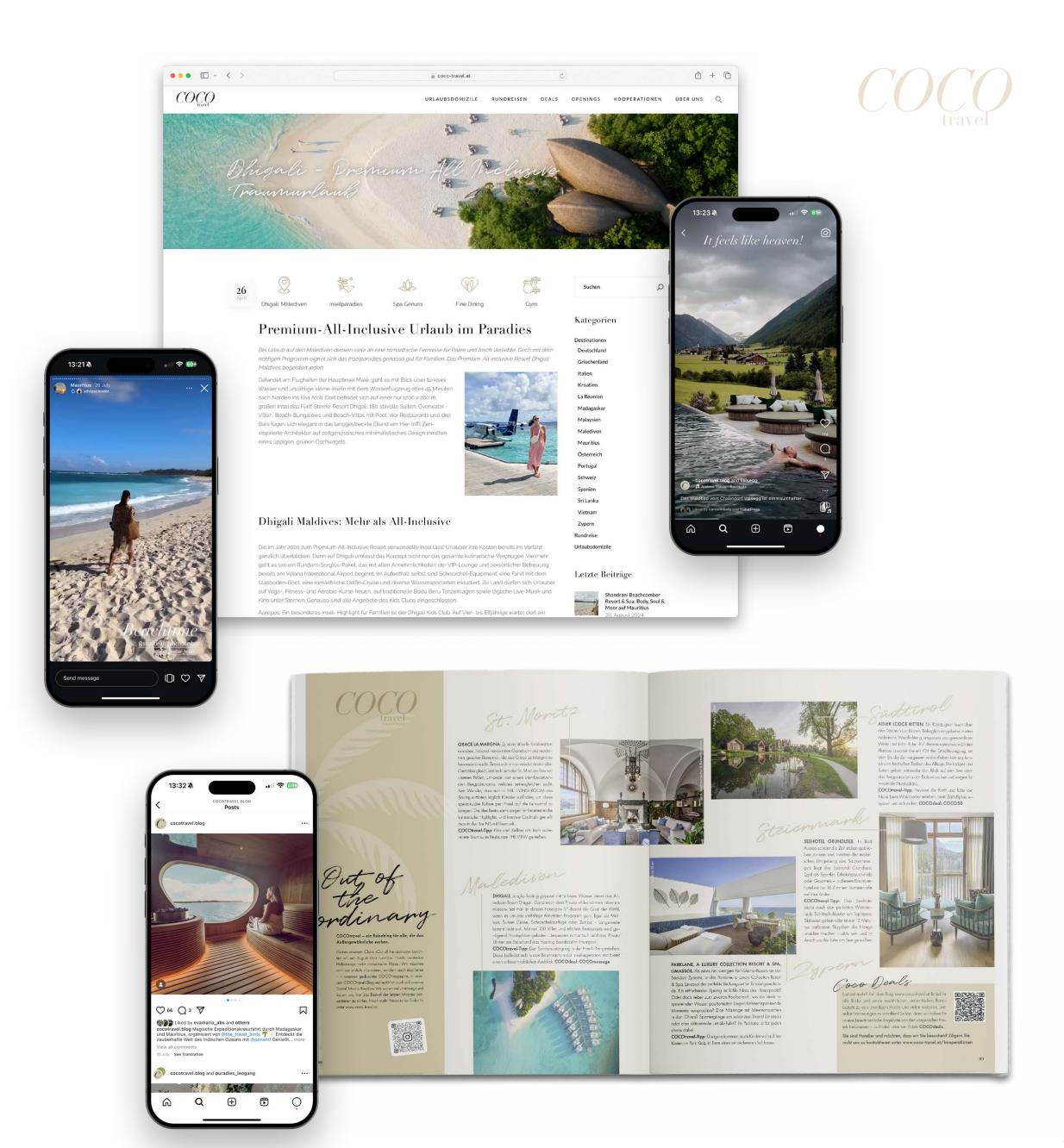
- travel inspiration
- interior design

### ONLINE REPORTING

# with a research stay

We present your hotel to a audience with the financial means to afford everything, thereby creating perfect added value for you and our community through our online content. This represents a strong and mutually beneficial symbiosis for your visibility.

- At least 5 daily story slides per research trip in the highly sophisticated COCOtravel look and feel (storage in highlights on <u>Instagram</u> ↗)
- 'Go live' story of the detailed, individual blog post
- 1 carousel post with a link to the blog post ↗
- 1 reel about the stay with a link to the blog post
- Opportunity of being **named** among the **top 5 hotels** of the last period in the **print magazine COCOimagezine** (approx. 1/3 page)



# COCOdeals free of charge

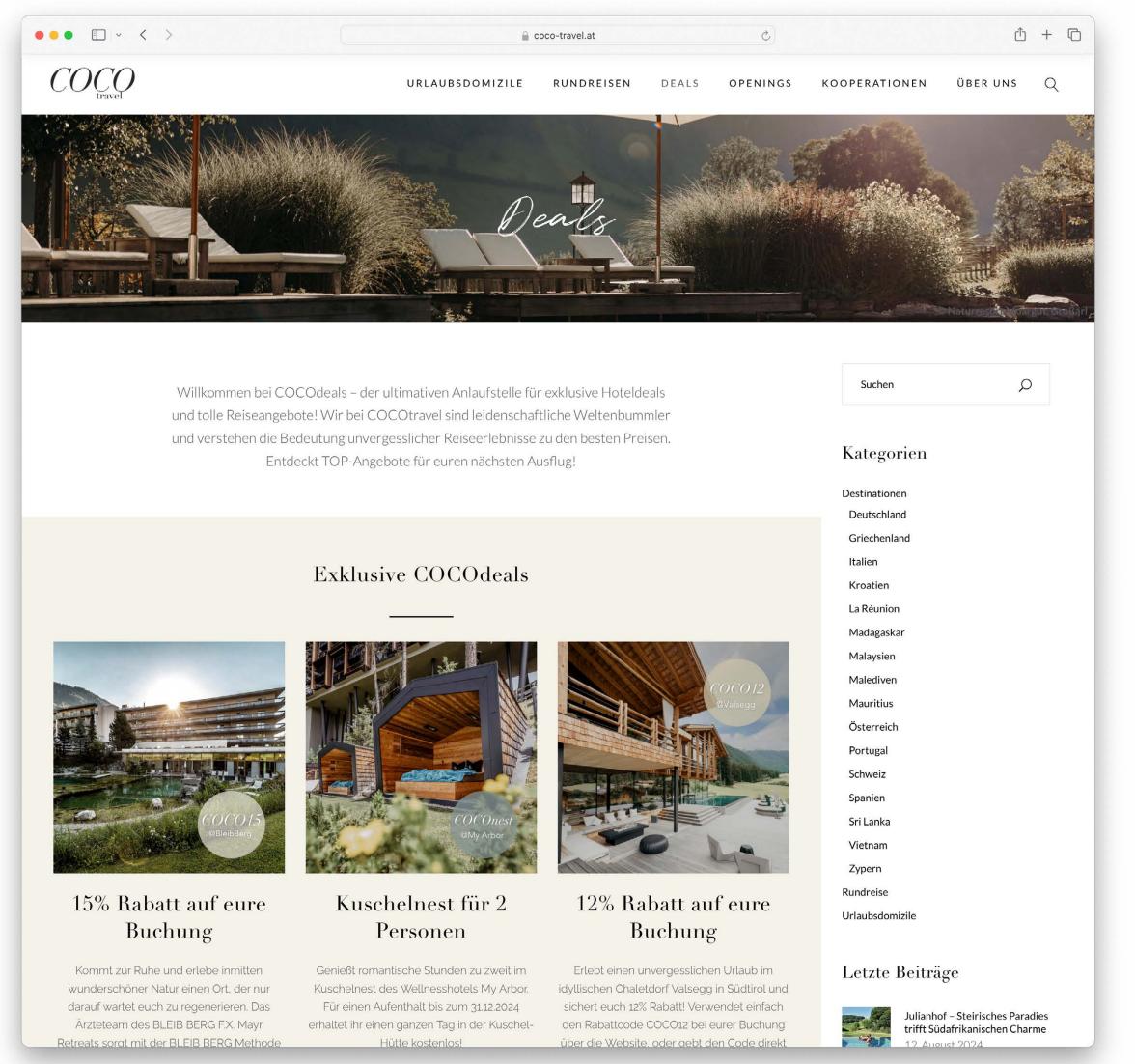


Even a audience with the financial means to purchase any product or service is pleased to receive an offer. Our younger demographic in particular, often referred to as HENRYs, demonstrates a high response to our deals.

#### Maximise reach, number of clicks and bookings through:

- Offering a personalised deal for our community in the form of a discount or added value such as an upgrade subject to availability, massage, extra night, etc.
- Promotion of the <u>deals</u> on social media
- Link from the deal directly to your booking platform as well as to the blog post and vice versa

The perfect customer journey for your guests.



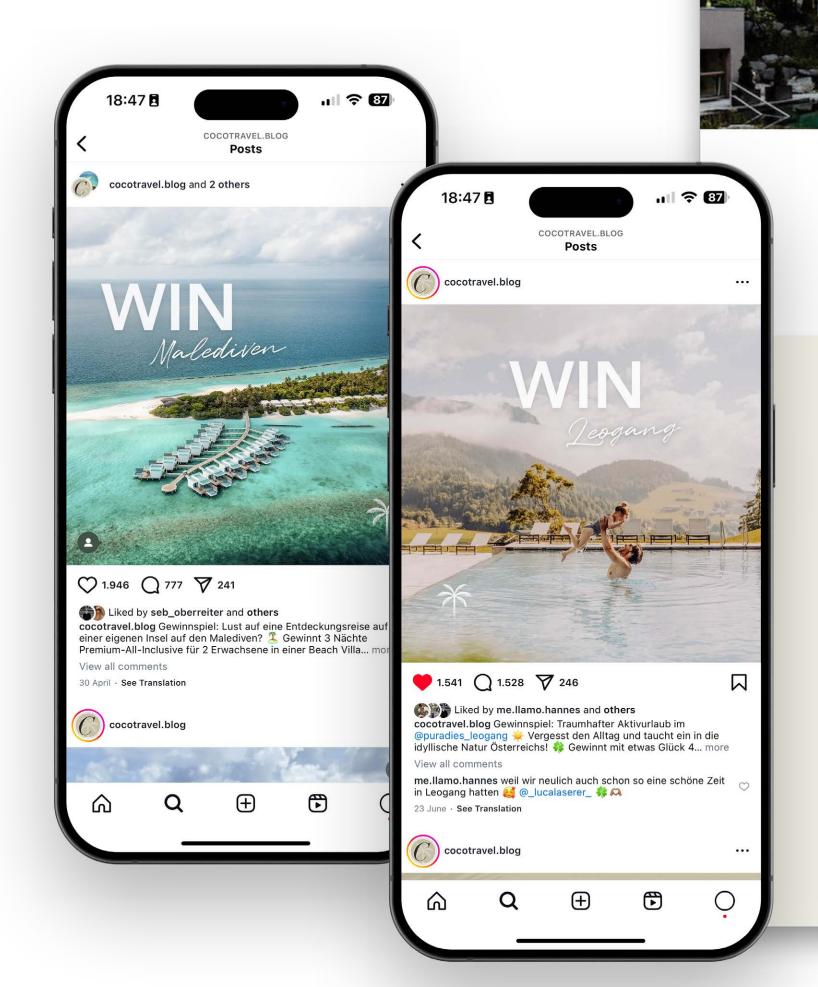
COMPETITION

free of charge



Are you looking to expand your social media following? Our advertised competitions can help you gain more followers, extend your reach and enhance your brand profile.

Please note that we reserve the right to decline any competition submissions that do not align with our content guidelines.



#### Natururlaub in Österreich – Puradies

a coco-travel.at

Das idyllisch in den Leoganger Bergen gelegene Naturresort Puradies vereint Ruhe und Entspannung mit einer Fülle an spannenden Aktivitäten. Genießt Wellness auf höchstem Niveau und kulinarische Köstlichkeiten. Ideal im Sommer und Winter!



• • • • >

COCO

#### Gewinnt 4 Tage (3 Nächte) in einer Premium Suite für 2 Erwachsene & 2 Kinder

#### Entdeckt die Unterkunft

- Wohntraum für die ganze Familie: Zwei separate Schlafzimmer für ungestörte Nachtruhe
- Kinderparadies: Stockbett zum Toben, Verstecken und Lesen
- Praktischer Vorraum: Platz für Matschhosen, Helme und Rucksäcke
- Entspannung pur: Große Terrasse mit unverbautem Bergblick, teilweise mit Badewanne
- Nachhaltiger Komfort: 100% Bio-Hanf-Schallisolierung

#### 331VG.

- Naturkulinarik: Genießt ein reichhaltiges Frühstücksbuffet, bedient euch am Nachmittag an der Jause im Hotelrestaurant und lasst den Tag mit einem köstlichen Abendessen ausklingen.
- Saalfelden Leogang Card: Erlebt eine Vielzahl von kostenlosen und vergünstigten Erlebnissen.
- Wellness am letzten Tag: Nutzung des Wellnessbereichs am Abreisetag bis 18:00 Uhr inklusive Nachmittagsjause

Erlebt den neu gestalteten **Heaven Spa**, der mit einem Outdoor Infinity Pool, einem Kinderpool, vielseitigen Anwendungsräumen, einer gemütlichen Kaminlounge, Ruheräumen und Sonnenterrassen beeindruckt. Ein Yoga-Atelier und ein großzügiger Fitnessraum ergänzen das Angebot perfekt.

Das Puradies ist der ideale Ort für einen erholsamen Urlaub inmitten der atemberaubenden Bergwelt Österreichs. Im **Sommer** locken Wander- und Bikewege

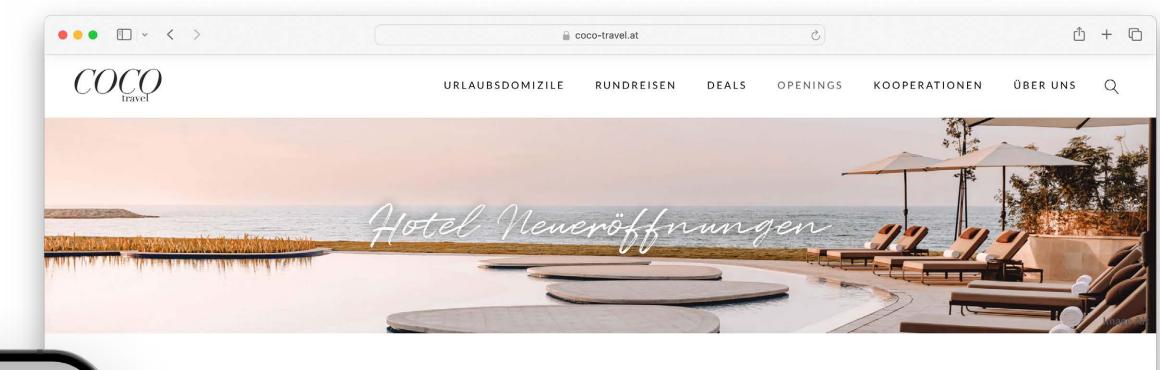


### HOTEL OPENING



free of charge

Since its launch in 2024, our hotel openings category has quickly become one of our most popular on both the blog and social media. We present your hotel's opening with its architectural and cultural highlights in a manner that evokes a sense of enchantment and aspiration.





Exklusive Atmosphäre, wohltuende Entspannungsmomente, kulinarische Verwöhnreisen. Bei uns steht das Streben nach dem Außergewöhnlichen im Mittelpunkt, während wir stets auf der Suche nach Hotels sind, die nicht nur Unterkünfte, sondern wahre Traumwelten bieten.

Entdeckt die luxuriösesten Hotels an den schönsten Plätzen dieser Welt. Von Infinity-Pools mit atemberaubenden Ausblicken über verwöhnende Spa-Erlebnisse bis hin zu kulinarischen Höhepunkten findet ihr hier die passende Inspiration für eure nächste Reise.

Um nichts zu verpassen folgt uns auf Social Media!





#### COMO Alpina Dolomites

#### Juwel auf der Seiser Alm

Südtirol Mitten in der majestätischen Kulisse der Dolomiten, eingebettet in das Grödnertal, präsentiert sich das ganzjährig geöffnete COMO Alpina Dolomites seit dem 7. Dezember als idyllisches Hideaway für alpine Erlebnisse, sowohl im Sommer als auch im Winter. Nach einem ereignisreichen Tag in den Bergen erweist sich das COMO Shambhala Retreat als der ideale Rückzugsort, um neue Energie zu tanken und Körper, Geist und Seele zu entspannen. Der Spa des Hauses bietet ein ganzheitliches Wellness-Programm mit besonderem Fokus auf Revitalisierung, ganz im Stil der bewährten COMO-Philosophie. Für Feinschmecker hält das Hotel auf der Seiser Alm besondere Genüsse bereit. Die kulinarische Reise beginnt in zwei Restaurants, die sich durch die Verwendung lokaler Produkte und saisonale Speisekarten auszeichnen. Das helle und zwanglose Alpina Chalet lädt zu genussvollen Speisen an der frischen Bergluft ein, während sich das intime Mountain Restaurant der Kunst der gesunden

Küchennhilosonhie von COMO Shambhala Cuisine verscl



## COCO travel

#### Quality over quantity – the exclusivity of COCOimagezine

With a circulation of 15,000, COCOimagezine is a carefully curated luxury experience that reaches an exclusive readership twice a year.

- Targeted distribution: direct mailing to valued customers of featured premium brands such as Porsche, Breitling & Co
- 24 pages of fashion, jewellery, home tips, culinary delights,
   lifestyle topics and, of course, travel tips.
- High-quality presentation of each brand on an exclusive double-page spread in a special eye-catching format that emphasises elegance and quality.
- Placement in selected luxury hotels throughout the German-speaking market.
   Reaching an affluent, travel-savvy audience where they are looking for inspiration.

The result? Maximum impact, no wastage. Your brand is presented in an environment that is synonymous with excellence and exclusivity.

#### Double page advertorial € 2.950,- net

plus 5% advertising tax incl. free dispatch in Austria and Germany to your top 300 customers



## Addoors: IMAGES THAT INSPIRE

# Are you excited about our content and want to use it yourself?

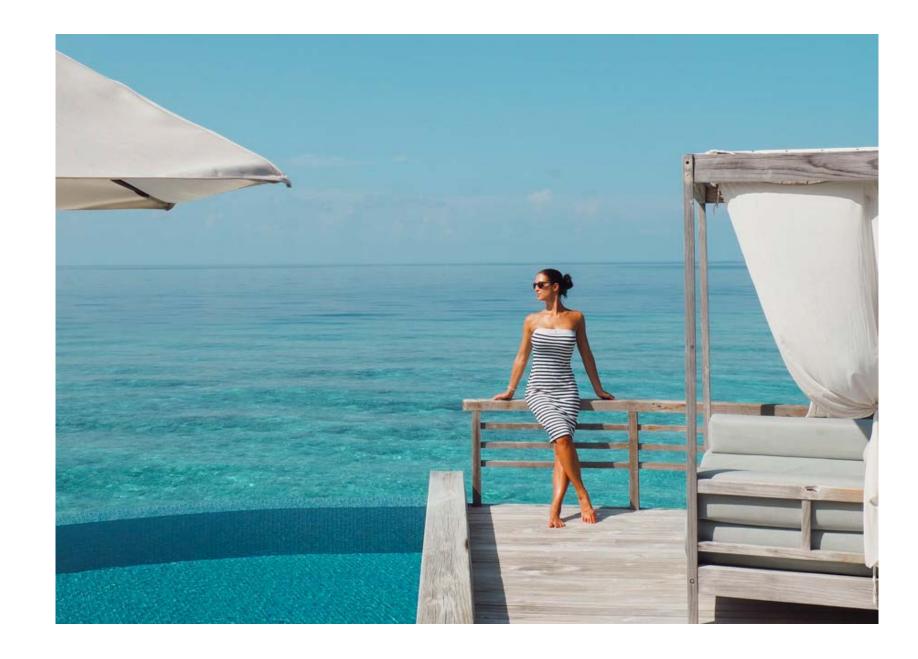
We are happy to provide you with the edited images for web, print and social media and would be delighted to be tagged on your posts.

#### Price:

- Package Small approx. 50 images € 400,- net
- Package Medium approx. 100 images € 500,- net
- Package Large approx. 150 images € 600,- net

ALL PHOTOS ARE TAKEN WITH MOBILE PHONES











## Add ons: ADVERTISEMENT SPACE BLOG: HEADER SLIDER & HIGHLIGHT CONTENT-TEASER

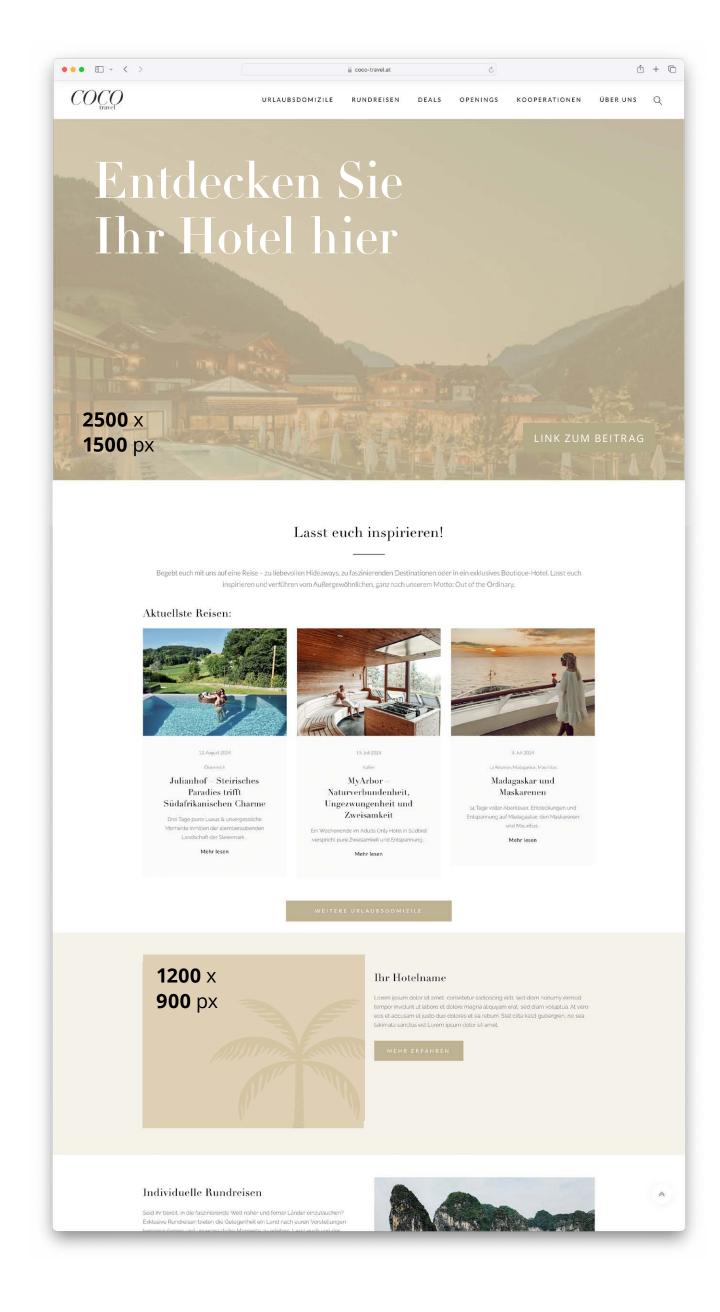
For a period of one month, your company will be the focus of our attention.

Secure your top advertising space with a direct link to your blog post in our rotating header slider or the highlight content teaser with the opportunity:

- homepage
- things to do in...

#### Price:

- Headerslider € 350,– net, 1 month minimum term
- Content-Teaser € 250, net, 1 month minimum term



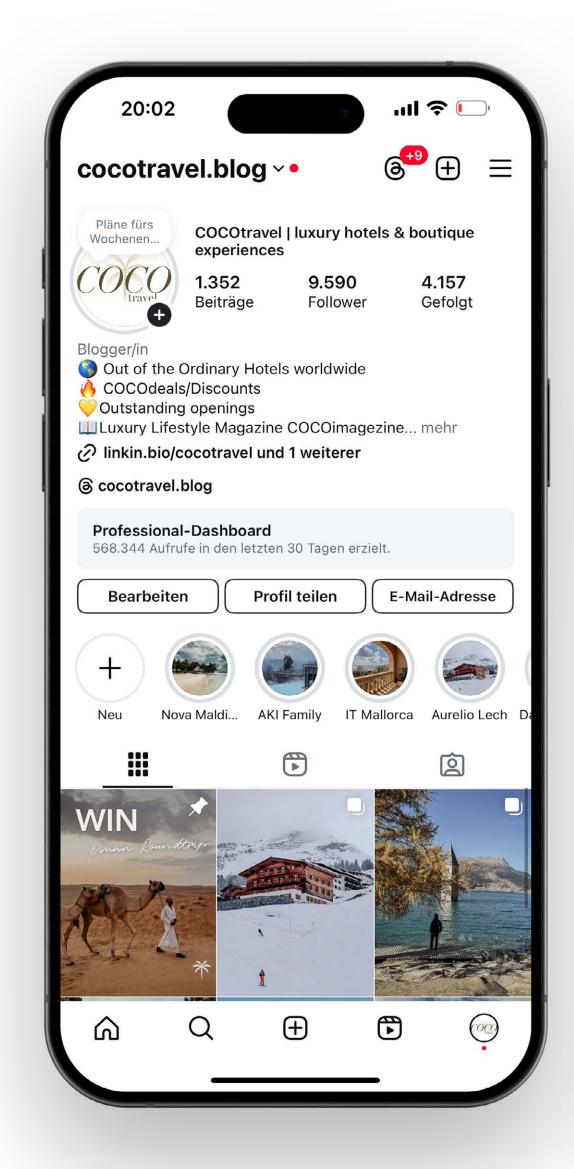


## Want more content on our social media channels Instagram and Facebook?

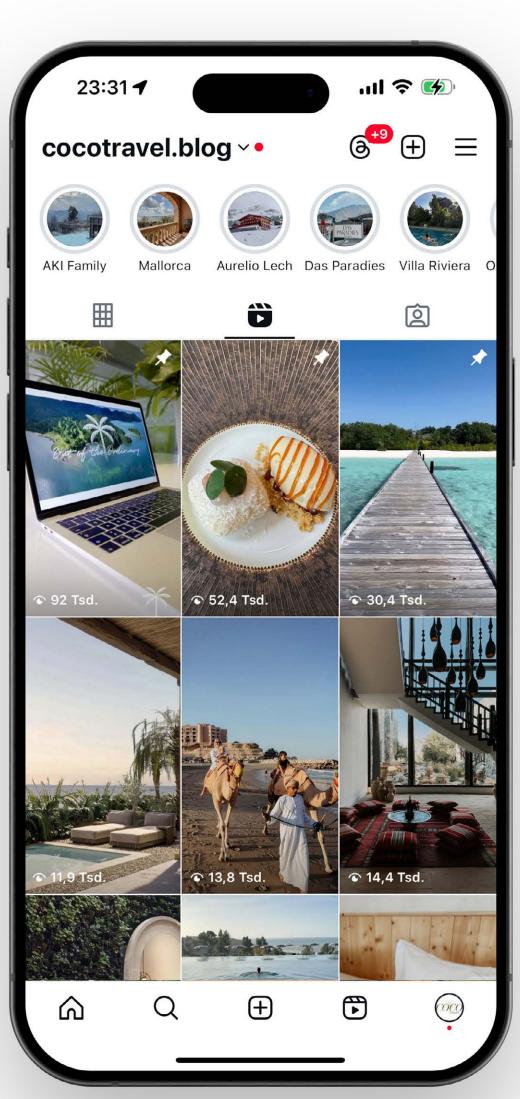
Do you want to promote a particular period or theme? We are happy to create additional content pillars with the photos and videos we take during the research trip.

#### Prices:

- Reel € 500,- net
- Posting € 350,- net
- Storyslide € 150,- net,(e.g. re-promotion of a deal or offer)









You have an offer that seems ideal for our community, but you do not require content creation – we can accommodate your needs. With our range of banner options, you can promote your offer to our users more effectively. Furthermore, our GDPR-compliant tracking allows you to monitor the performance of your banner in detail.





to the placement possibilities



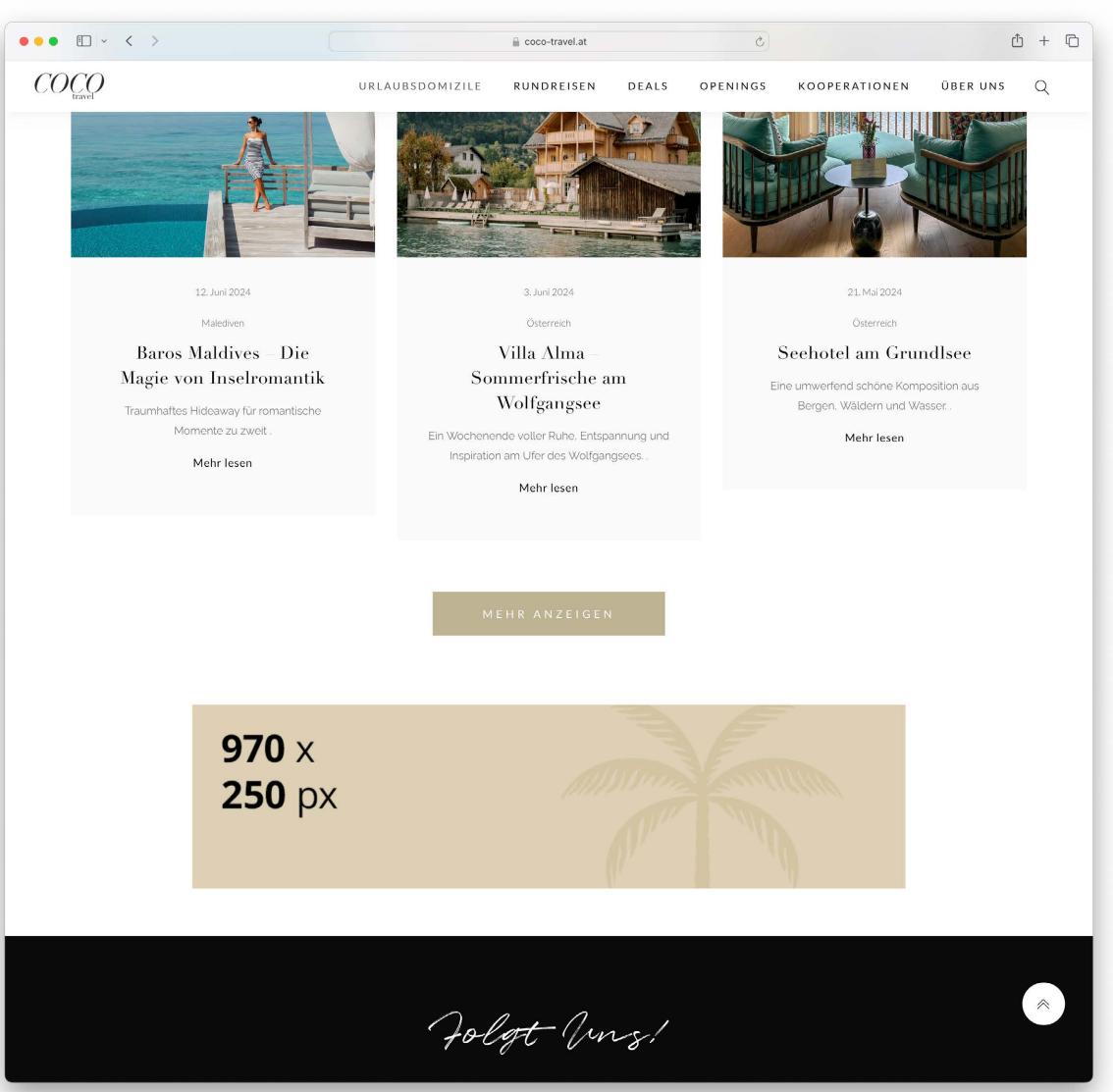
Placement on homepage, holiday destinations, round trips, openings, deals, "things to do in" or cooperations: via Footer

970 x 250 px

#### Price:

€ 250,- net, 1 month minimum term





#### Placement between the content:

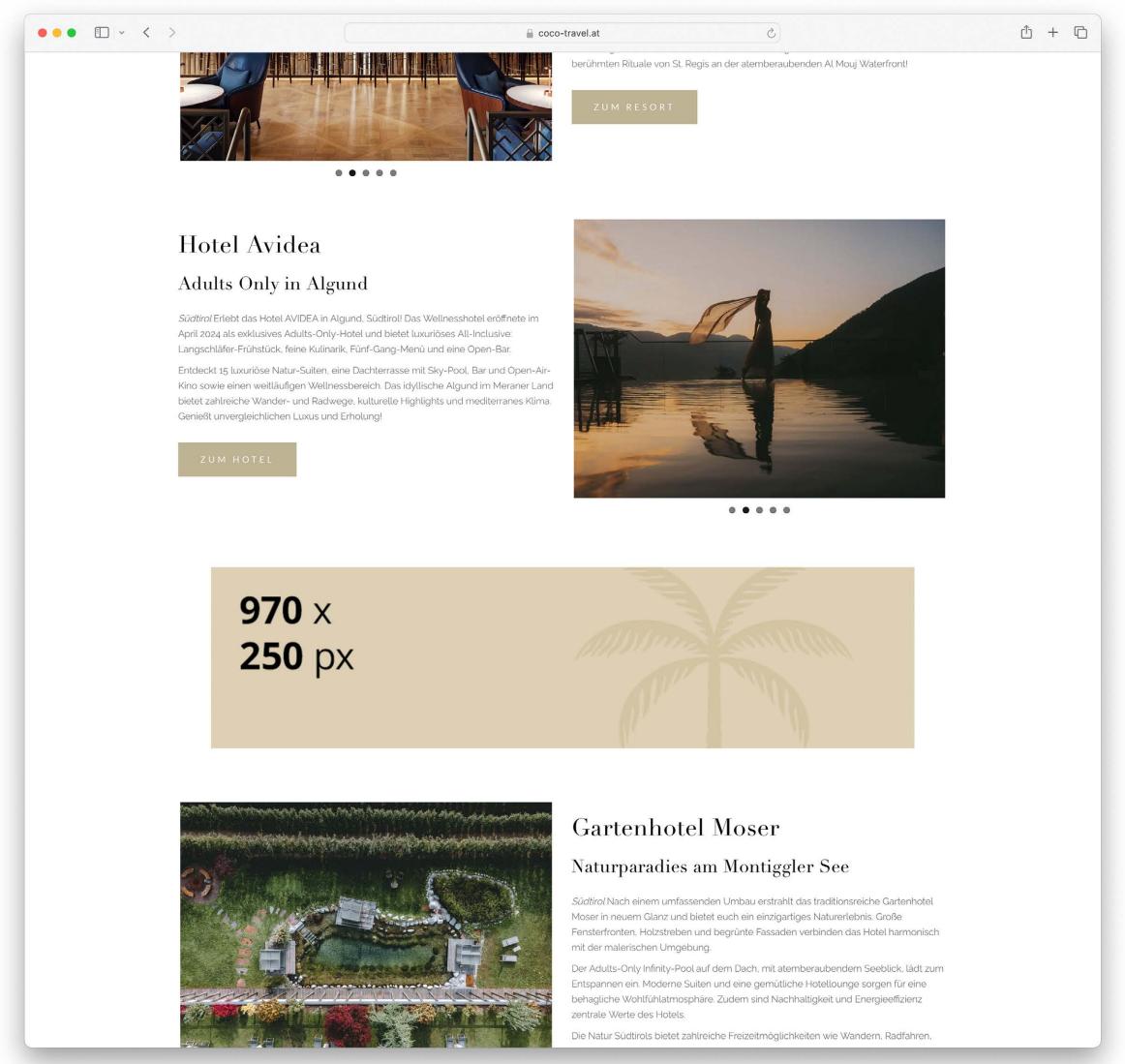
- Deal page: below the button "more deals"
- Opening page: below the latest hotel opening

970 x 250 px

#### Price:

€ 350,- net, 1 month minimum term







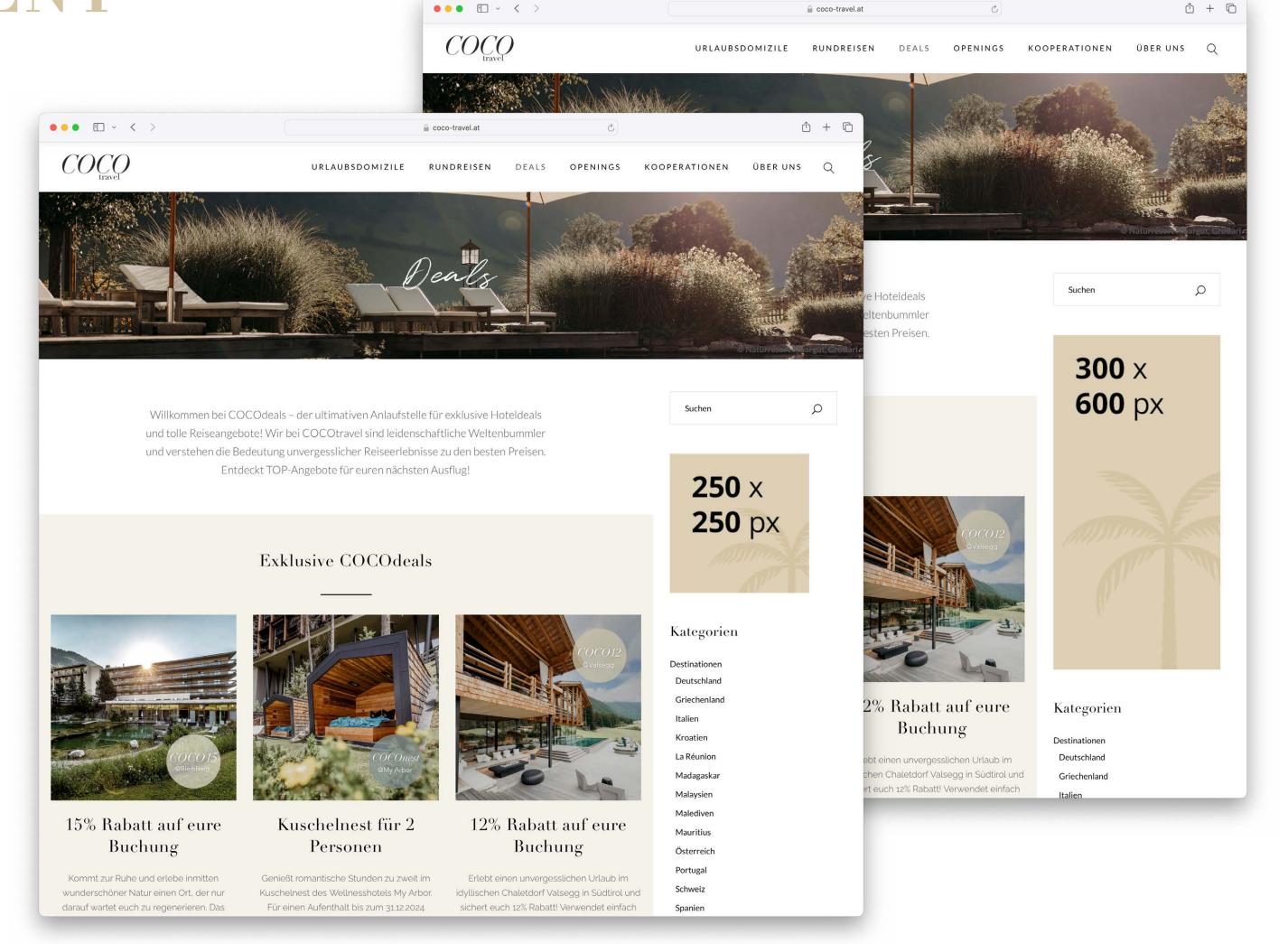
#### Placement deal page:

Sidebar with square or portrait banner (mobile display at the bottom of the page)

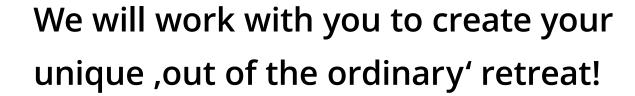
- 250 x 250 px
- 300 x 600 px

#### Price:

€ 350,- net, 1 month minimum term





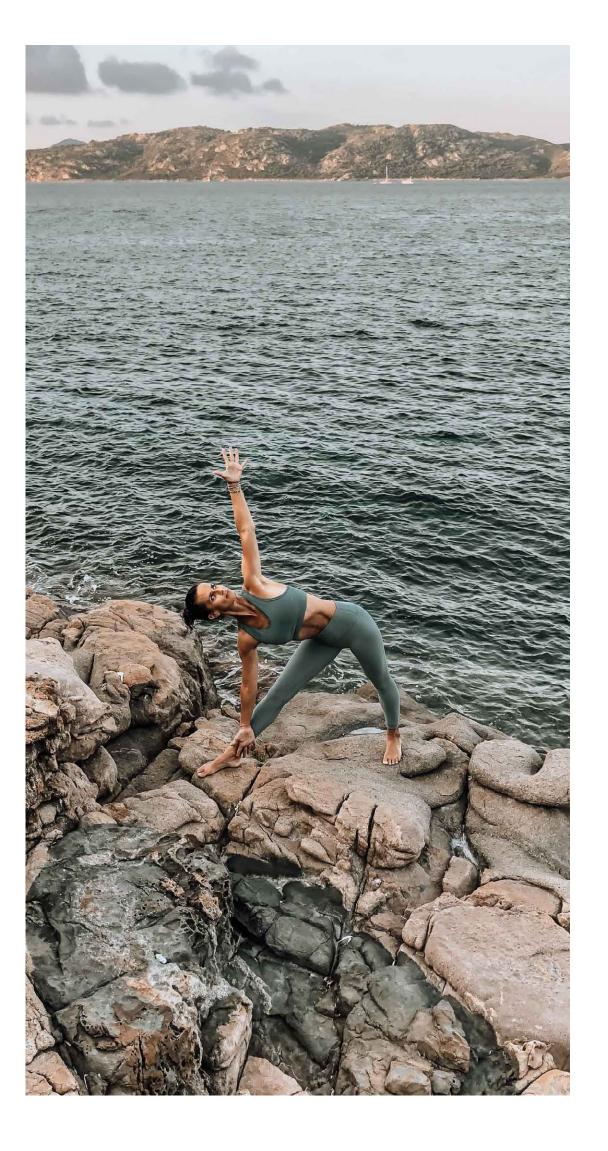


You bring the extraordinary location – we take care of the rest. We use our expertise to organise retreats on topics such as

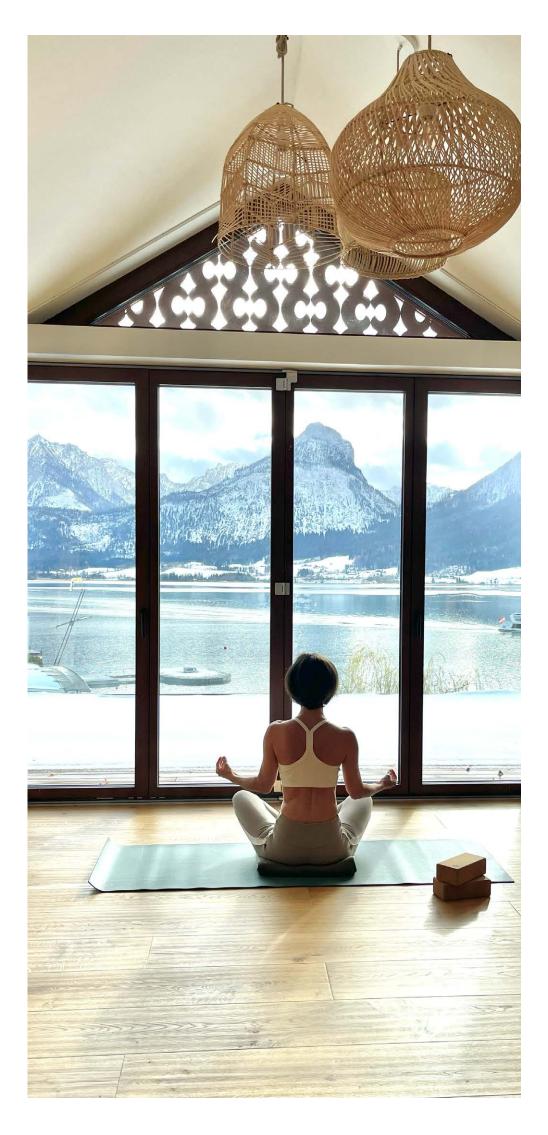
- Body and mind
   Traditional Chinese Medicine (TCM)
- Yogavisceral techniques
- gut health
   Systemic Coaching and much more

Together we create the perfect retreat for your target group. Thanks to our expertise and strong network, we can ensure optimal utilisation and an unforgettable experience.

Let's create something extraordinary together!







# COCOtraveller AS MODELS

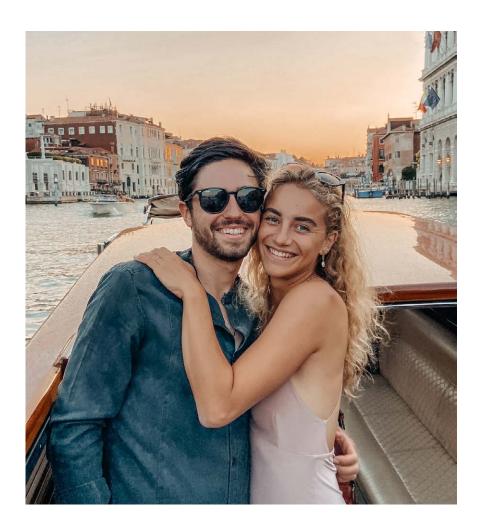
#### Still looking for authentic guests for your photo shoot?

Then the COCOtravellers are just right for you! Our models are the ideal choice for your customers, as they can easily identify with them. And the best thing about them? You can book them individually and some as couples or families. Our double packs are the ultimate choice to create honest and emotional images with a happy couple that will trigger the 'I want to go there' effect.

















#### Price for Silvia:

- 1 day shoot (8-10 h) € 1.100,— net
- ½ day shoot (4–5 h) € 700,- net

#### **Price for Andreas:**

- 1 day shoot (8-10 h) € 1.100,— net
- ½ day shoot (4–5 h) € 850,- net





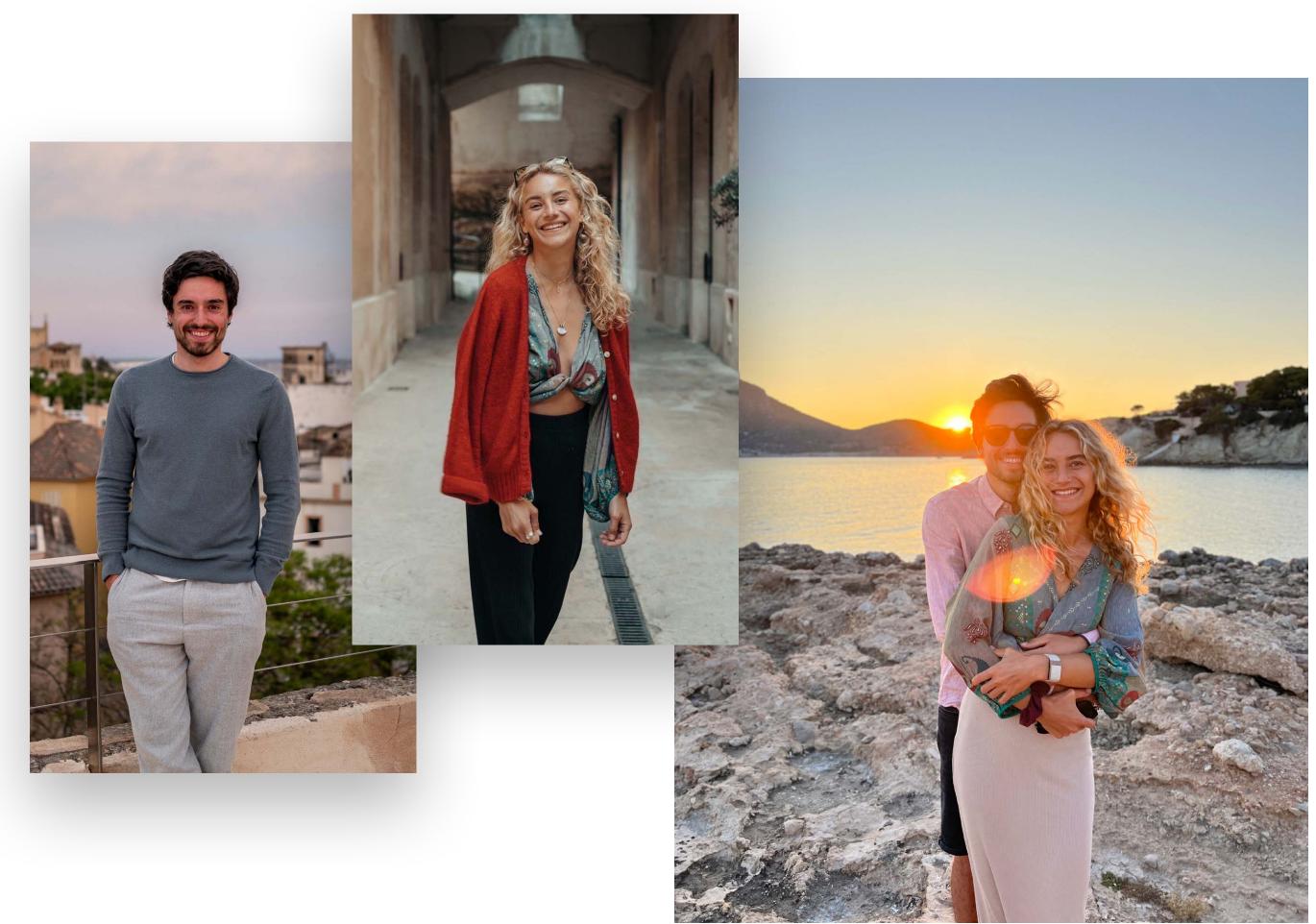
COCOtraveller
PROFESSIONAL MODELS
MARIE & MAXIMILIAN



- 1 day shoot (8-10 h) € 1.100,— net
- ½ day shoot (4–5 h) € 700,- net







COCOtraveller
PROFESSIONAL MODELS
ALEXANDRA

#### Price per Model:

- 1 day shoot (8-10 h) € 1.100,— net
- ½ day shoot (4–5 h) € 700,- net







# COCOtraveller AS MODELS

We can also arrange bookings for all other COCO traveller.

Find out more about our team at <a href="https://www.coco-travel.at/ueber-uns/">www.coco-travel.at/ueber-uns/</a>

#### Additional price information:

- Overtime € 120,-/h net
- Kilometre allowance / travel expenses
- For long journeys additional food and accommodation
- Including all temporally and spatially unrestricted copyrights, except Out of Home































# PERFECT PICTURES THAT ENCHANT YOUR GUESTS!

#### Your hotel deserves the wow effect!

In a world where first impressions count, high-quality hotel photography ensures that your hotel stands out.

Our photography team is passionate about capturing the best aspects of your hotel in stunning images.

With a trained eye for detail and years of experience in hotel photography, we show off your rooms, architecture and atmosphere to their best advantage and make your guests dream even before they arrive.

#### Price:

- 1 day shoot (8-10 h) € 1.950,- net
   incl. editing and retouching of 200 pictures
- ½ day shoot (4–5 h) € 850,– net
   incl. editing and retouching of 100 pictures
- Overtime € 120,-/h net

#### Additional price information:

- Editing and retouching of further images
   according to expenditure per hour € 90,- net
- Kilometre allowance / travel expenses
- For long journeys additional food and accommodation
- Including all temporally and spatially unrestricted copyrights, except Out of Home



# Add ons: EMOTIONAL GOOSEBUMPS-TEXTS FOR YOUR HOTEL

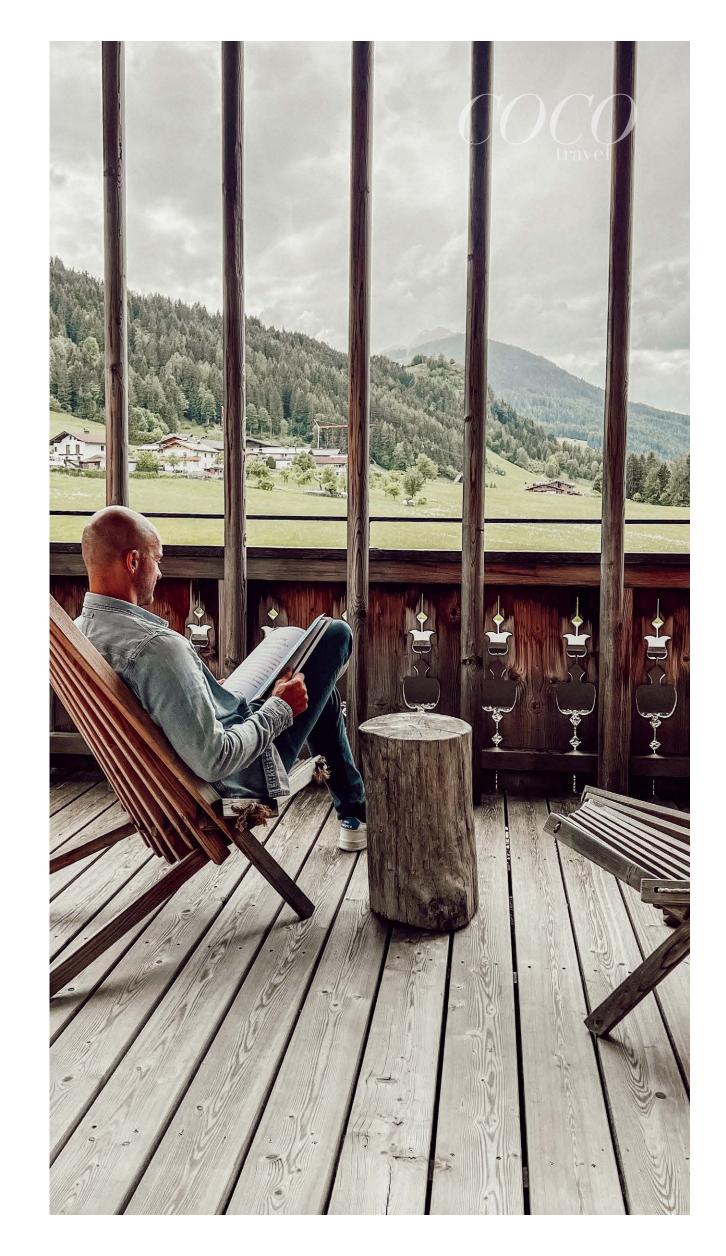
The story package contains coherently prepared texts (core story + key stories) that serve as an informative and creative building block for all communication activities:

- Press releases and materials
- blog, newsletter, social media
- (job) adverts
- website content

- brochures, folders,postcards, menu cards
- emails, guest correspondence

• • •

The individual text modules support the hotel team (back office, marketing, reception, restaurant) in processing enquiries quickly and easily, writing texts for print products and formulating job adverts, among other things. They introduce (new) employees to the values and vision of the hotel, inspire future guests and existing regular guests.







# Add ons: EMOTIONAL GOOSEBUMPS-TEXTS FOR YOUR HOTEL

#### The story package ...

... creates a harmonised presence on all communication channels.

... tells authentic and emotionally charged stories that people like to share.

... connects, touches and enriches people.

Send us a request for a customised offer.

"Good texts are like
good stories; they are
both well-being and
both well-being and
tranquillity in a
tranquillity in a
fast-paced world.

A quiet anchor for the
eye and the mind. Something that - like all beautiful things in life - deserves appreciation.

Jeanette, COCOtravellerin



COCO

We are social media experts specialising in customised social media strategies. We will take your hotel brand to the next level on Instagram, Facebook, TikTok and more!

We will set up and manage your channels for you, from creating engaging content to running targeted engagement and advertising campaigns. We know how to inspire guests and boost your bookings. Increase your reach, attract more guests and let your hotel brand shine!

Send us a request for a customised offer.





# COCOtravel IN FIGURES SOCIALMEDIA COMMUNITY f ©



1,532,642
Unique Users

153,150 Clicks and Engagement 2.159.414

Video Views

ADDITIONAL RANGE WITH OUR COCOTRAVELLERS WITH MORE THAN

267,000 Follower

ca. 18 %
Follower Growth
Rate per Month



# COCOtravel IN FIGURES SOCIALMEDIA DEMOGRAPHICS f ©





25-54

Age in Years

Instagram		Facebook	
25-34 y	31.1%	25-34 y	24.5%
35-44 y	34.5%	35-44 y	34%
45-54 y	17.4%	45-54 y	20.5%

#### Instagram

Female 75% Male 25%

#### Facebook

Female 70%

Male 30%





Top Countries

#### Instagram

Austria 57%

Germany 30.9%

#### Facebook

Austria 65.8%

Germany 31.4%

# COCOtravel IN FIGURES BLOG COMMUNITY



49,375

Page Views

02:20

Average Session

Duration

18,708
Website Users

82

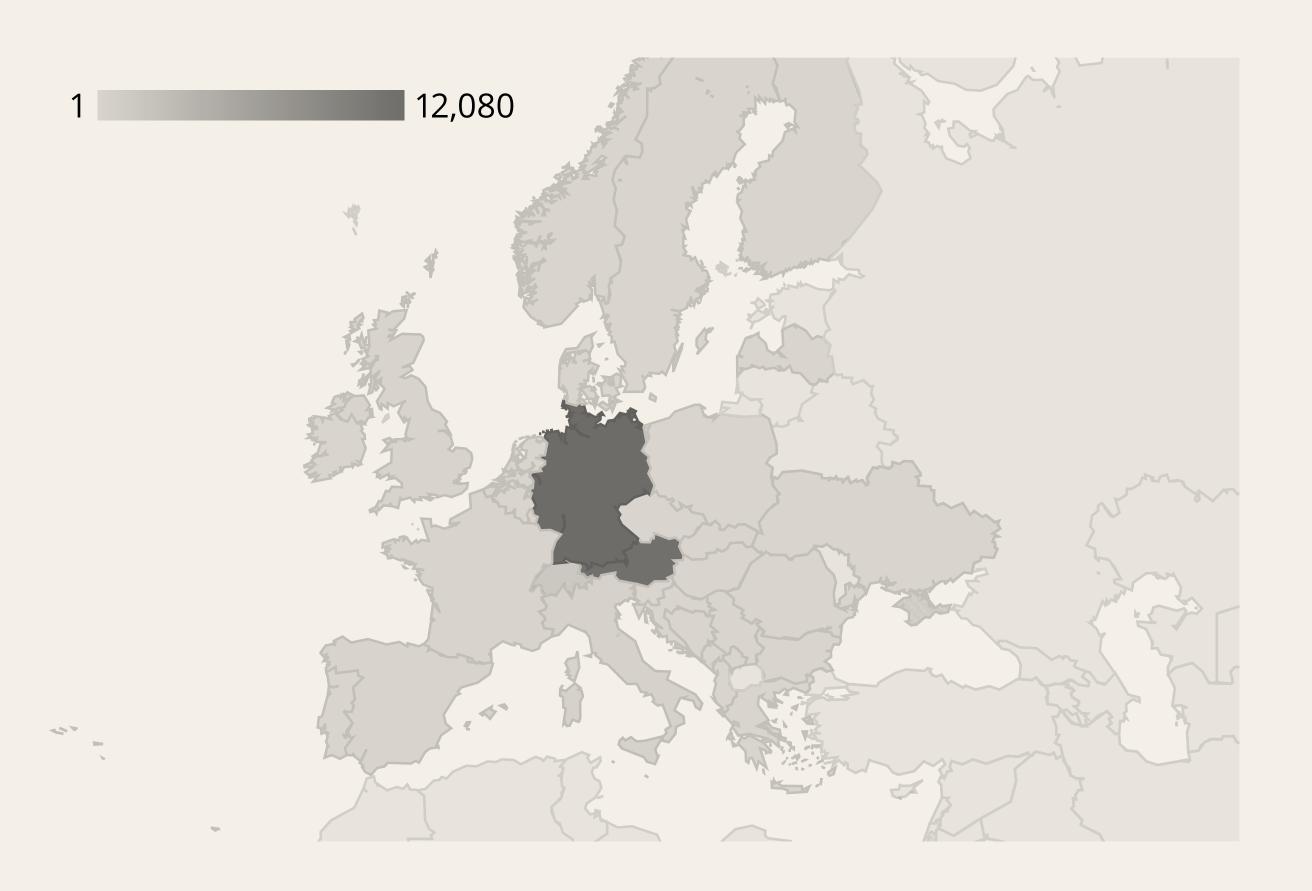
Hotel Reviews



# COCOtravel IN FIGURES BLOG DEMOGRAPHICS



#### COUNTRY DISTRIBUTION



COUNTRY	SESSIONS	PAGE VIEWS
Austria	12,080	30,065
Germany	11,755	16,069
Switzerland	1,619	2,115

### QUOTES FROM SATISFIED PARTNERS



We greatly value our collaboration with COCOtravel, as they provide us with a wonderful platform to introduce Moar Gut to a broader audience and significantly increase our visibility. Especially valuable was the personal research trip by Beatrix and her family, which enabled them to create an authentic and individual feature. This personal touch not only makes the article unique but also conveys the atmosphere and flair of Moar Gut to our guests and readers in a very special way.

Nora Lipp

Moar Gut

We have collaborated with the COCOtravel team on several hotel projects – and every time, it has been seamless and enriching: wonderful stories and inspiring features that spark a desire to travel.

Lina Stürmer

Crystal Communications

COCOtravel is the perfect combination for our tourism PR clients

- offering an exclusive magazine, a cool website for deals and more, and very active social media channels.

Annette Zierer

ziererCOMMUNICATIONS

### QUOTES FROM SATISFIED PARTNERS



COCOtravel is an ideal partner and a perfect amplifier for TAUROA and our "places that lift the spirit". The publications (posts and reels) are not only professional and highly stylish, but also perfectly placed and harmoniously aligned with our brand philosophy. Thank you for the great collaboration!

**Kevin J. Abramowicz** *Geschäftsführer TAUROA* 

The collaboration
with COCOtravel has
always been pleasant,
professional, and
marked by great
flexibility as well as a
fine sense for our brand.

Sofia Rabanser

Markeing ADLER Spa Resorts & Lodges Working with the COCOtravel team is always on a very personal level, a lot of fun, and entirely straightforward. There is always a wide range of options, and COCOtravel – especially Manu in our case – takes a lot of time to find the perfect fit for each client. The results are visually and editorially convincing and of superb quality. We look forward to many more projects together.

Biss PR





#### BEATRIX VOGGENBERGER

CO-FOUNDER COCOtravel

+43 676 7289281

b.voggenberger@coco-magazin.at

#### MANUELA FRIEDL

CO-FOUNDER COCOtravel

+43 676 7732119

m.friedl@coco-magazin.at

AS OF: APRIL 2025 ALL PRICES LISTED ARE
NET PRICES IN EUROS.

THE TERMS AND CONDITIONS OF COCOMMUNICATION.AT/ALLGEMEINE-GESCHAEFTSBEDINGUNGEN/ APPLY.

MEDIA OWNER COCO COMMUNCATION, ALPENSTRASSE 99, 5020 SALZBURG. MISPRINTS AND ERRORS EXCEPTED.